

**JRB'S REBECCA MENDOZA: THE TOTAL PACKAGE**

From time-to-time, I like to give you a closer look at members of our JRB Team. Yes, we're truly a team. I'm fortunate to have an experienced, dedicated team of SBA and business lending professionals working with me to serve your SBA and business lending needs, day in, day out. At J.R. Bruno, we've been at it since 1994, celebrating our 18th anniversary this past March. And altogether, I've worked with members of the JRB team for a cumulative 50 years.

This month's spotlight: J.R. Bruno Associate Rebecca Mendoza

Rebecca Mendoza has more than 15 years of SBA and commercial lending experience. She's been with us since 2008 and is a mainstay of our operations. I got to know Rebecca as a client and was impressed with her expertise and consummate professionalism. When she joined our team, I couldn't have been happier. Having hands-on experience on the client side, Rebecca knows what it takes to start up and maintain a successful business loan portfolio. In addition to her skills in overall business lending operations, Rebecca is a specialist at the tough stuff: liquidations and workouts.

Rebecca is on the road a lot, meeting with and serving clients across the country. Our clients know Rebecca as the "queen of documentation." She knows the entire SBA process and is a phenomenal resource. She's also a people person and very approachable. Clients tell us that with Rebecca, there are no "dumb questions." She has a thorough understanding of business lending and thinks before she speaks so she's sure her analysis will be correct. She also doesn't hesitate to ask questions and to call a client if she has a question about their documents.

Most importantly, she's responsive and available. Even if she "doesn't have the time," Rebecca Mendoza will carve out time to make time for the clients she serves. She's even been known to return a client's call during a break in a meeting to answer another client's urgent question.

I'm proud to have Rebecca Mendoza on our JRB Team! Together, we act as an extension of your staff, offering a full range of services, from initial set up and training, to delivering a single service to managing your entire SBA and business lending operation - all with the day-to-day hands-on involvement you expect from your dedicated, personal consultants.

Check out the JRB Team and our services on our [website](#). Or give me a call!

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