



FOR IMMEDIATE RELEASE

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GET THE SCOOP ON SBA'S LATEST SOP CHANGES – AND MORE!

J.R. BRUNO'S FREE CREDIT UNION WEBINAR

Wednesday, December 3 • 10 am EST/1 pm PST

[Sign Up Today!](#)

SAN FRANCISCO (NOVEMBER 2014) – “Latest Changes to SBA’s SOP,” [J.R. Bruno & Associates](#) upcoming webinar, comes on the heels of the SBA’s updated SOP 50 10 (G) that was effective on October 1, 2014. Continuing its initiative to stimulate lending for SBA Small Loans* the Agency has issued several SOP updates this year. This SOP cancels out SOP 50 10 5 (F) that was effective July 1, 2014.

How do the SOP changes affect your credit union? “Latest Changes to SBA’s SOP” will be held on Wednesday, December 3, at 10 am Eastern Time/1 pm Pacific. The session will highlight key SOP changes and dig more deeply into what they mean for SBA lenders. Major focus will be on the most recent SOP changes and related underwriting issues, including the final rule on deleting the Personal Resource Test, credit scoring, passive business issues, and 2015 fee updates. JRB’s [Vern Hansen and Lori McCausland](#) will conduct the webinar, which is free of charge to credit unions of all sizes.

“While the SBA is working to make things easier for small businesses, related areas have changed in important ways,” [JRB President Joanna Bruno](#) said. “We encourage all SBA lenders – and those considering offering SBA loans – to attend this session and to review the updated SOP on the SBA’s [website](#).”

Join your credit union colleagues for this important Session!

[Reserve Your Spot! Sign Up Today!!](#)

J.R. Bruno & Associates is celebrating 20 years of service to the business lending community. Headquartered in San Francisco with an office in Colorado, the JRB Team has more than 200 years of combined commercial lending experience. The Team has assisted credit unions across the country with a wide range of member business lending programs, is expert at SBA lending and is a nationwide SBA Lender Service Provider (LSP). Services range from total outsourcing to portfolio management, loan portfolio reviews, staff training, prescreening, loan structuring, underwriting assistance, processing, packaging, documentation, and servicing and liquidations. To sign up for J.R. Bruno’s eBulletin online newsletters and learn more about the firm’s services, go to www.jrbrunoassoc.com.

*Any loan of \$350,000 or less except SBA Express and Export Express

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