



J.R. Bruno
& ASSOCIATES



Consultants to the Business Lending Community
SBA and MBL Specialist

OUTSOURCE COLLABORATOR

Business Lending News

HEADS UP SBA 7(a) LENDERS: YOU GOTTA TAKE THE E-TRAN! THE MATRIX VERSION 10: PUTS SOME UNILATERAL ACTIONS ON THE SBA EXPRESS

"Take the 'A' Train." Way back when, jazz great Duke Ellington gave directions to his composer/arranger that the new "A" subway was the fastest way to get from Brooklyn to his house in Harlem. The result was a jazz classic. As an SBA lender, the E-Tran has been the fastest way to get information to the Agency for some time. Now, expanded use of E-Tran puts certain unilateral servicing and liquidation actions on SBA's electronic expressway.

Your SBA field office should have already notified you about [SBA Procedural Notice 5000-1329](#), which details expanded provisions in [Version 10 of the 7\(a\) Lender Matrix](#).

Effective February 1, 2015, all 7(a) lenders MUST use E-Tran to notify SBA for these unilateral actions:

- Cancel the SBA Guaranty*
- Extend the Maturity Date (prior to the stated maturity expiring)*
- Change the loan from revolving to non-revolving
- Change the Borrower's name or address
- Assumption of the loan without release of an obligor (adding a borrower)
- Adding a Guarantor to the loan
- Classify the loan in "liquidation" status

Please remember that when you complete an action through E-Tran, you don't need to further notify SBA. And importantly SBA's Commercial Loan Servicing Centers in Fresno, Little Rock, Herndon, and the Loan Guaranty Processing Center hasn't been updating E-Tran on behalf of lenders since December 1, 2014. So you must get on board.

If you haven't done so already, we encourage you to review SBA Procedural Notice 5000-1329 and the updated Lender Matrix with your staff. SBA asks you to contact your local [SBA field office](#) if you have questions or need more information.

Joanna

Joanna Bruno
President
J.R. Bruno & Associates
870 Market Street, Suite 462
San Francisco, CA 94102
415.362.1200
626.688.2125 cell
joanna@jrbrunoassoc.com

Visit us at www.jrbrunoassoc.com

*For loans sold on the secondary market, prior written consent from the investor and/or Fiscal Transfer Agent is required for any action that alters the original loan repayment terms **before the lender approves the action and notified SBA of the action using E-Tran.**

